### ALBANIAN-AMERICAN DEVELOPMENT FOUNDATION

Independent Auditor's Report and Financial Statements as of and for the years ended December 31, 2011 and December 31, 2010

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To the Board of Trustees of the Albanian-American Development Foundation New York, NY

### INDEPENDENT AUDITORS' REPORT

We have audited the accompanying statements of financial position of the Albanian-American Development Foundation (the "Foundation") as of December 31, 2011 and December 31, 2010 and the related statements of activities, cash flows for the years then ended, and a summary of significant accounting policies and other explanatory information. These financial statements are the responsibility of the Foundation's management. Our responsibility is to express an opinion on these financial statements and financial highlights based on our audit.

Except as discussed in paragraph below, we conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States of America (the "U.S. Government Auditing Standards"). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

Although we have periodic quality control reviews by other Deloitte affiliates, we did not have an external peer review by an unaffiliated audit organization as required in Chapter 3, paragraph 3.52 of the U.S. Government Auditing Standards since no such program is enrolled in Albania by professional organizations. We believe that the effect of this departure from U.S. Government Auditing Standards is not material because we participate in the Deloitte worldwide internal quality control review program which requires Deloitte Albania sh.p.k. to be subject every three years to an extensive quality control review by partners and managers from other Deloitte affiliates. The objectives of the internal quality control review to which Deloitte Albania sh.p.k. is subject to, are similar to those required by Chapter 3, paragraph 3.52 of the U.S. Government Auditing Standards.

### Deloitte.

### Opinion

In our opinion the financial statements referred to above present fairly, in all material respects, the financial position of the Albanian-American Development Foundation as of December 31, 2011 and 2010, the results of its activities, its cash flows and financial highlights for the years then ended in accordance with accounting principles generally accepted in the United States of America.

February 5, 2014

Deloitte Albania sh.p.k

Rr. Elbasanit, Pallati poshte Fakultetit Gjeologji - Miniera,

Tirana, Albania

### ALBANIAN-AMERICAN DEVELOPMENT FOUNDATION STATEMENTS OF FINANCIAL POSITION FOR THE YEAR ENDED DECEMBER 31, 2011 AND 2010

(all amounts are in USD)

Assets	Notes	December 31, 2011	December 31, 2010
Cash and cash equivalents Investments at fair value Prepaid expenses and other assets Property and equipment, net	4 5	764,906 149,686,412 6,465 70,631	151,571,431 - 5,206
Total assets	-	150,528,414	151,576,637
Liabilities and unrestricted net assets			
Grant related liability Accounts payable and accrued expenses	7 8	27,254	656,250 ————————————————————————————————————
Total liabilities	1	27,254	1,399,486
Unrestricted Net Assets	9	150,501,160	150,177,151
Total liabilities and unrestricted net assets		150,528,414	151,576,637

The accompanying notes from 5 to 19 to the financial statements form an integral part of these financial statements.

### ALBANIAN-AMERICAN DEVELOPMENT FOUNDATION STATEMENTS OF ACTIVITIES FOR THE YEAR ENDED DECEMBER 31, 2011 AND 2010

(all amounts are in USD)

		Year ended December 31, 2011	Year ended December 31,
Changes in net assets:	Notes	Unrestricted	2010 Unrestricted
Income			
Investment income	10	4,007,820	1000
Net contributions	11	4,007,820	1,062,099
Interest income	_	170	150,411,354
Total income	_	4,007,990	151,473,453
Expenses			
Employee compensation and benefits	12	(309,779)	(152.000)
Professional services	13	(62,103)	(152,908)
Trustees' expenses	14	(88,547)	(45,135)
Investment advisory fees	16	(91,280)	(70,552)
Depreciation	6	(9,816)	(113,324)
Other operating expenses	15 _	(121,773)	(750) (355,361)
Total operating expenses	_	(683,298)	(738,030)
Income in excess of expenses	_	3,324,692	150,735,423
Net unrealized and realized loss on investments and foreign currency effect			
Unrealized loss on investments	1	(3,001,435)	(558,272)
Foreign currency effect	6	752	(336,272)
Total net unrealized and realized loss on	-		
investments and foreign currency effect		(3,000,683)	(558,272)
Change in unrestricted net assets		324,009	150,177,151
Unrestricted net assets at beginning of year		150,177,151	
Unrestricted net assets at end of year	9	150,501,160	150,177,151

The accompanying notes from 5 to 19 to the financial statements form an integral part of these financial statements.

### ALBANIAN-AMERICAN DEVELOPMENT FOUNDATION STATEMENTS OF CASH FLOW FOR THE YEAR ENDED DECEMBER 31, 2011 AND 2010

(all amounts are in USD)

Net increase in net assets  Adjustments to reconcile increase in net assets to net cash provided by operating	Notes	Year ended December 31, 2011 324,009	Year ended December 31, 2010 150,177,151
Depreciation Investment income Investment advisory fee Unrealized loss on investments	6 10 16 16	9,816 (4,007,820) 91,280 3,000,683 (582,032)	750 (1,062,099) 
Changes in assets and liabilities Change in prepaid expenses and other assets Change in payable and accrued expenses  Net cash (used in) / generated from		(6,465) (1,372,186)	1,399,486
Operating activities  Cash flows from investing activities:  Purchases of property and equipment		(1,960,683)	151,073,560
Withdrawals / (Investment) in Vanguard  Net cash provided by/(used in) investing	6 5	(75,241) 2,800,078	(5,956) (151,067,604)
Net increase in cash and cash equivalents		2,724,837	(151,073,560)
Cash and cash equivalents, beginning of the year	4	764,906	-
Effect of exchange rate fluctuations on cash and cash equivalent  Cash and cash equivalents, end of the year	4	752	
The accompanying notes from 5 to 10 to the c	No Contraction	764,906	

The accompanying notes from 5 to 19 to the financial statements form an integral part of these

These financial statements have been reviewed and approved by Management on February 5, 2014 and signed on its behalf by:

Co-Chief Executive Officer

Martin Mata

Finance and Administration Manager Hir Halilaj

Co-Chief Executive Officer Aleksander Sarapuli

(all amounts are in USD)

### 1. ORGANIZATION

The Albanian-American Development Foundation is a U.S. not-for-profit corporation originally incorporated in the State of Delaware on September 9, 2009 pursuant to an agreement between the Albanian-American Enterprise Fund and the U.S. Government based on the certificate of Incorporation and the legal form of the entity is a Corporation. The Albanian-American Development Foundation registered in the U.S. pursuant to the U.S. Foreign Assistance Act of 1961 and of the U.S. Support for East European Democracy act of 1989 (SEED Act) by building upon the programs established by the Albanian-American Enterprise Fund supporting the development of the private sector through education, entrepreneurship, leadership development, cultural and eco-tourism in Albania. The Foundation shall be operated as a perpetual endowment.

The Albanian-American Development Foundation (the "Foundation") was registered in Albania based on the court decision dated March 18, 2011 under an identification number NUIS L11618452N. The Foundation is capitalized through an endowment created by a grant from the Albanian-American Enterprise Fund (the "Fund"). The Fund pays or transfers to the Foundation certain proceeds, which constitute in aggregate the endowment to the Foundation .The original source of the grant funds provided by the Fund to the Foundation is the U.S. Government acting through USAID and the funds provided through the Foundation are therefore a gift from the American people to the citizens of Albania.

The Foundation will assist in the development and growth of a vibrant private sector for the benefit of a free and democratic Albania. The Foundation will continue the Fund's mission to make a meaningful contribution to Albania's economic transition and progress. It will serve as an enduring symbol of U.S. commitment to Albania.

The Foundation program will concentrate on four areas:

- Education for Sustainable Development
- Entrepreneurship
- Leadership Development; and
- Support for Cultural Tourism and Eco-Tourism

The Foundation uses two approaches to fund its program strategies: grants and program related investments. The Foundation generally seeks an external program manager to execute the objectives of each individual grant, thereby leveraging the Foundation's resources.

The Foundation maintains offices in New York, NY, U.S.A. and in Tirana, Albania, with the majority of the Foundation's operations performed through its personnel hired in Albania.

On November 30, 2010, the Albanian-American Enterprise Fund decided to transfer the Vanguard account with a fair value of USD 148,572,535 to the Albanian-American Development Foundation, as an endowment. The transfer was completed on December 22, 2010 at an amount of 151,067,604, which represents the fair value of the investment at the effective date of transfer.

On the same date the Fund, transferred to the Foundation a liability of USD 656,250 detached to the proceeds deposited in the Vanguard account. This liability is payable in connection to the non-competing agreement signed between the Fund and a retired executive. The non-competing agreement is payable out of the net proceeds generated from the liquidation of the Fund's investments. Since the Fund transferred these proceeds to the Foundation as an endowment on November 30, 2010, the remaining obligation amounting to USD 656,250, for the non-competing were transferred to the Foundation on the same date.

In 2011 the Foundation entered into a Technical Service Agreement with the Fund for the provision of services as detailed in the agreement including provision of management expert, shared staff costs, rentals for office space etc. For these services the Foundation receives monthly invoices from the Fund.

(all amounts are in USD)

### 2. BASIS OF PRESENTATION

The Foundation prepares its financial statements in accordance with the Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 958, Not for Profit Entities.

The Foundation's statements are reported on a US dollar basis.

Unrestricted net assets are those net assets that are not restricted by donor imposed stipulations.

Unrestricted net assets are further designated as restricted by the Board of Trustees when assigned to approved projects.

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### a. Basis of Accounting

The accompanying financial statements have been prepared on the accrual basis of accounting.

### b. Investments

Investments in equity securities with readily determinable fair values and all debt securities are stated at fair value. Fair value is determined based on quoted market prices and/or other inputs permitted by ASC Topic 820, as described in "Fair Value" below. Unrealized gains or losses on investments resulting from market fluctuations are recorded in the statement of activities in the period that such fluctuations occur. Realized and unrealized gains or losses on investments are determined by comparison of specific costs of acquisition to proceeds at the time of disposal, or market values at the last day of the fiscal year, respectively, and include the effects of currency translation with respect to transactions and holdings of foreign securities. Investment sales and purchases are recorded on a trade-date basis, which results in both investment receivables and payables on unsettled investment trades. Dividend income is recorded based upon an ex-dividend date and interest income is recorded as earned on an accrual basis

### c. Fair value

The Foundation uses Accounting Standards Codification, ASC Topic 820, Fair Value Measurement and Disclosures ("ASC 820"). ASC 820 defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The Foundation utilizes market data or assumptions that market participants would use in pricing the asset or liability, including assumptions about risk and the risks inherent in the inputs to the valuation technique. The Foundation's assessment of the significance of a particular input to the fair value measurement requires judgment and may affect the valuation of fair value of assets and liabilities and their placement within the fair value hierarchy levels. ASC 820 also established a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value, maximizes the use of observable inputs, and minimizes the use of unobservable inputs by requiring that the observable inputs be used when available. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy under ASC 820 are as follows:

Level 1 Valuation based on unadjusted quoted prices in active markets for identical assets or liabilities that a reporting entity has the ability to access at the measurement date, and where transactions occur with sufficient frequency and volume to provide pricing information on an ongoing basis.

Level 2 Valuation based on inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly. Inputs include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets, or liabilities in markets that are not active, that is markets in which there are few transactions, prices are not current, or prices vary substantially over time.

(all amounts are in USD)

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### c. Fair value (continued)

Level 3 Valuation based on inputs that are unobservable for an asset or liability and should be used to measure fair value to the extent that observable inputs are not available, thereby allowing for situations in which there is little, if any, market activity for the asset or liability at the measurement date. This input, therefore, reflects the entity's assumptions about what market participants would use in pricing the asset or liability developed based on the best information available in the circumstances.

Inputs are used in applying the various valuation techniques and refer to the assumptions that market participants use to make valuation decisions. Inputs may include price information, credit data, liquidity statistics and other factors. A financial instrument's level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. The Foundation considers observable data to be market data which is readily available and reliable and provided by independent sources. The categorization of a financial instrument within the hierarchy is therefore based upon the pricing transparency of the instrument and does not necessarily correspond to the Foundation's perceived risk of that instrument.

Cash, Money Market Funds and Term Deposits - These assets are held either as cash, money market funds, or bank term deposits, which are public investment vehicles, valued using \$1 per unit for the net asset value and are classified within Level 1 of the valuation hierarchy.

Vanguard Investments: Vanguard investments consisted of Bonds, Stocks and Money Market Institutional Shares listed in public exchanges. These investments are public investment vehicles valued using the net asset value ("NAV") provided by the administrator of the Vanguard Investments fund. The NAV for public mutual funds is a quoted price in an active market and classified within level 1 of the valuation hierarchy. The fair value of Vanguard investments is based on quoted market prices reported to Management by its investment advisors, Vanguard Advisors, Inc. The ASC 820 disclosures are presented in note 11.

This price is classified within Level 1 and Level 2 of the valuation hierarchy because either the instrument has a unit price that is quoted on an active public market or on a private market; however the instruments are issued and guaranteed by entities that are traded on an active market. In addition, the issuing entities prepare financial statements in accordance with US GAAP and are making interest payments according to the instruments' original terms.

Other assets and Liabilities - Due to the short-term nature of cash equivalents, receivables, prepaid expenses and other assets, accounts payable and accrued payroll, their fair value approximates carrying value.

### d. Cash and Cash Equivalents

Cash and cash equivalents are considered all highly liquid financial instruments with original maturities of three months or less when purchased.

### e. Interest and dividend income

Interest and dividend income is recorded in the period in which it is earned.

### f. Use of Estimates

The preparation of the financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results may differ materially from those estimates.

(all amounts are in USD)

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### g. Functional Currency

The Foundation's functional and reporting currency is the U.S. dollar. The Foundation's operating transactions are initiated in U.S. dollars and exchanged for Albanian Lek and/or EUR only when needed using the spot rate received by the bank. All of the Foundation's Albanian Lek and EUR assets and liabilities are re-measured into U.S. dollars at the period's end official exchange rate. Remeasurement adjustments are reflected in the statement of activities.

### h. Property and Equipment and depreciation

Office equipment and software are recorded at cost. Depreciation is calculated using the straight-line basis over the estimated useful life of the equipment ranging from three to ten years. Leasehold improvements are amortized on a straight-line basis over the lesser of their useful lives or the term of the lease. The estimated useful lives applied for the financial year ended December 31, 2011 are:

Computer Equipment and Software
 Vehicles
 Office Equipment
 3 years
 5 years
 5 years

Gains and losses on disposal of property and equipment are recognized in the statement of activities and as changes in net assets in the year of disposal.

(all amounts are in USD)

### 4. CASH AND CASH EQUIVALENTS

	December 31, 2011	December 31, 2010
Cash on hand Current accounts	325	-
In LEK In USD	1,119	
Total cash and cash equivalents	763,462 764,906	

Current accounts as a December 31, 2011 represent balances held at Intesa Sanpaolo Bank in Albania and Bank of America Merrill Lynch in New York. The Foundation had nil cash balances in 2010. The activities of the Foundation were paid from the Fund and subsequently transferred to the Foundation as payables.

### 5. INVESTMENTS

Fair value as at  Mutual fund – fixed income	December 31, 2011	December 31, 2010
Intermediate Term Investment Grade (VFIDX) Short Term Bond Index (VBSSX) Vanguard Short-Term Inv Grade Admiral (VFSUX) Vanguard High-Yield Corp Fund Admiral (VWEAX) Vanguard Total Bond Market Index Fund Inst	26,035,699 - 17,400,031 11,467,396	4,858,813 91,534,822
(VBTIX)  Mutual fund – equity Developed Market Index Institutional (VIDMX) Emerging Markets Stock Index (VERSX) Total Stock Market Index Institutional (VITSX) EX-Dividends	43,288,458 <b>98,191,584</b> 13,659,907 3,755,389 33,823,957 255,575	96,393,635 15,601,257 4,616,702 33,459,760
Money Market accounts Prime Money Market Fund (VMMXX) Total investments  The investments	51,494,828	53,677,719 1,500,077 151,571,431

The investments consist of Bonds, Stocks and Money Market Institutional Shares listed in public exchanges. These investments are administrated by the Vanguard Investments fund.

(all amounts are in USD)

### 5. INVESTMENTS (CONTINUED)

The cost and fair value of the Foundation's investment at December 31, 2011 and 2010 and the accumulated unrealized gain / (loss) is presented as follows:

Investments as of December 31, 2011	Cost	Fair Value	Accumulated unrealized gains / (losses)
Mutual fund - fixed income Mutual fund - equity Mutual fund - other	98,116,171 55,129,994	98,191,584 51,494,828	75,413 (3,635,166)
TOTAL	153,246,165	149,686,412	(3,559,753)

Investments as of December 31, 2010	Cost	Fair Value	Accumulated unrealized gains /
Mutual fund - fixed income Mutual fund - equity Mutual fund - other	96,723,771 53,905,854 1,500,000	96,393,635 53,677,719	(losses) (330,136) (228,135)
TOTAL	152,129,625	1,500,077 151,571,431	(558,272)

Investment income earned during the years 2011 and 2010 were respectively USD 4,007,820 and USD 1,062,099 (refer to note 10) were reinvested in mutual funds when earned.

A summary of investments by fair value level hierarchy, as described in note 3(c), for the year ended December 31, 2011 and 2010 is as follows:

Investments as of December 31, 2011	Quoted prices in active markets for identical assets (Level 1)	Significant other observable inputs (Level 2)	Significant unobservable inputs (Level 3)	Total
Mutual fund - fixed		(20.012)	(Level 3)	
income Mutual fund - equity	98,191,584	=	-	98,191,584
Mutual fund - other	51,494,828	-		51,494,828
3-2		-		_
TOTAL	149,686,412		-	149,686,412
Total %	100%	0%	0%	100%

Investments as of December 31, 2010	Quoted prices in active markets for identical assets (Level 1)	Significant other observable inputs (Level 2)	Significant unobservable inputs (Level 3)	Total
Mutual fund - fixed income	96,393,635	-	- (2010)	96,393,635
Mutual fund - equity Mutual fund - other	53,677,719 1,500,077	-	-	53,677,719
TOTAL	151,571,431			1,500,077 <b>151,571,431</b>
Total %	100%	0%	0%	100%

(all amounts are in USD)

### 5. INVESTMENTS (CONTINUED)

A summary of Level 1 activity for the year ended December 31, 2011 and December 31, 2010 is as follows:

	2011	2010
Balance as at January 1,	151,571,431	
Transferred from AAEF (note 1) Withdrawals Investment income re-invested (Note 10) Realized capital gains re-invested (Note 10) Investment advisory fee withheld from the	(2,800,124) 3,082,326 925,494	151,067,604 624,867 437,232
investment (Note 16) Unrealized losses Balance as at December 31,	(91,280) (3,001,435)	(558,272)
=======================================	149,686,412	151,571,431

### 6. PROPERTY AND EQUIPMENT, NET

As of December 31, 2011 and 2010, property and equipment consisted of:

Cost	Computers	Vehicles	Cell phones and electronic devices	Furniture and equipment	Total
As of January 1, 2010	=	_			
Additions	5,021			- 025	2007/00/2017/10/10
As of December 31, 2010	5,021			935	5,956
Additions	27,874	43,167	1 701	935	5,956
As of December 31, 2011	32,895		1,701	2,499	75,241
Depreciation 2011	32,693	43,167	1,701	3,434	81,197
As of January 1, 2010	_				
Charge of the year	(594)	_	-	-	
As of December 31, 2010	(594)			(156)	(750)
Charge of the year	(4,853)	(4.217)	·-	(156)	(750)
As of December 31, 2011	-	(4,317)	(273)	(373)	(9,816)
Net book value	(5,447)	(4,317)	(273)	(529)	(10,566)
As of January 1, 2010	_	N)			10 0 0 0
As of December 31, 2010	4,427				
As of December 31, 2011		20.050		779	5,206
= 51, 2011	27,448	38,850	1,428	2,905	70,631

Certain additions amounting to USD 16,630 (2010: USD 5,956) were acquired and initially paid by the Fund and transferred to the Foundation during the year.

(all amounts are in USD)

### 7. GRANT RELATED LIABILITY

The liability amounting to USD 656,250 as at December 31, 2010 is payable to the Fund in connection to the non-competing agreement signed between the Fund and a retired executive. The non-competing agreement is payable out of the net proceeds generated from the liquidation of the Fund's investments, which were transferred to the Foundation on November 30, 2010 (refer to Note 1). The remaining obligation amounting to USD 656,250, for the non-competing were transferred to the Foundation on the same date.

Movements in grant related liability are as follows:

	2011	2010
At January 1, Grant related liabilities transferred on November 30, 2010	656,250	, ° -
Payments made to the Fund  At December 31,	(656,250)	656,250
,	-	656,250

(all amounts are in USD)

### ACCOUNTS PAYABLE AND ACCRUED EXPENSES 8.

	December 31, 2011	December 31, 2010
Payables to the Fund (refer to note 17) Payable to suppliers Accrued expenses Social insurance and income tax	20,006 3,065 2,139 2,044	743,236
Total accounts payable and accrued expenses	27,254	743,236

Payables to the Fund arise due to the transfer of assets and expenses initially paid by the Fund and then transferred to the Foundation.

Movements in Payable to the Fund are as follows:

	2011	2010
At January 1, Increase due to assets transferred during the year	743,236	
(refer to note 6) Increase due to expenses allocated during the year	16,630	5,956
Payments made	438,118 (1,177,978)	737,280
At December 31,	20,006	743,236

### 9. UNRESTRICTED NET ASSETS

At December 31, 2011 the amount of USD 3,694,876 out of total net assets of USD 150,501,160 was designated as restricted for specific projects approved by the Board of Trustees (December 31, 2010: Nil). Please refer to Appendix A - Schedule of Projects.

### 10. INVESTMENT INCOME

	Year ended December 31, 2011	Year ended December 31, 2010
Dividend Income-Investments Capital Gain income Total investment income	3,082,326 925,494 4,007,820	624,867 437,232
11. NET CONTRIBUTION	4,007,820	1,062,099

### **NET CONTRIBUTION**

Net contribution made by the Fund was as follows:

	Year ended December 31, 2011	Year ended December 31, 2010
Fair value of the investment at the effective date of transfer (note 1) Grant liability transferred (note 7) Net contribution		151,067,604 (656,250) 150,411,354

(all amounts are in USD)

### 12. EMPLOYEE COMPENSATION AND BENEFITS

	Year ended December 31, 2011	Year ended December 31, 2010
Payroll expenses Social and health contributions Bonuses Other personnel expenses Total employee compensation and benefits	287,220 15,055 6,744 	152,908

Employee compensation and benefits include costs incurred for staff employed by the Foundation directly and indirectly through a service agreement with the Fund. At December 31, 2011 the Foundation had 7 employees (2010: Nil).

Management costs and other employees costs allocated from the Fund during 2011 and 2010 were respectively USD 221,590 and USD 152,908 (refer to note 17).

### 13. PROFESSIONAL SERVICES

	Year ended December 31, 2011	Year ended December 31, 2010
Outside computer services allocated from the Fund (refer to note 17) Other professional fees allocated from the Fund	50,591	32,327
(refer to note 17) Other costs	2,034 9,478	12,808
Total professional services	62,103	45,135
14. TRUSTEES' EXPENSES		
	Year ended December 31, 2011	Year ended December 31, 2010
Board of Trustees' expenses allocation from the Fund (refer to note 17) Other Board of Trustees' expenses	78,538	70,552
Total trustees expenses	10,009 <b>88,54</b> 7	70,552

(all amounts are in USD)

### 15. OTHER OPERATING EXPENSES

	Year ended December 31, 2011	Year ended December 31, 2010
Equipment rental & maintenance Travel Rent, parking, other occupancy Legal fees Telephone & telecommunications Program administration allocation Company vehicle expense Postage and shipping Books, subscriptions, references Bank fees Recruiting and training	16,783 25,679 18,336 14,662 9,051 4,398 4,763 3,936 3,197 525 4,575	9,397 5,626 34,516 183,392 14,614 406 2,862 1,245 16 94,365
Other expenses  Total other operating expenses	17,756 123,661	9,672 <b>356,111</b>

Other operating expenses in 2011 amounting to USD 85,365 were initially paid by the Fund and subsequently allocated to the Foundation during the year (2010: USD 355,361).

Legal fees include an amount of USD 81,949 paid from the Fund in 2009 for the establishment of the Foundation and subsequently allocated to the Foundation in 2010.

Recruiting costs amounting to USD 94,365 were paid for the employment of the Executive Director in 2010.

### 16. INVESTMENT ADVISORY FEE

Investment advisory fee for Vanguard account in 2011, amounting to USD 91,280 was withheld from investment income earned in 2011.

Investment advisory fee in 2010 amounting to USD 113,324 for 2010 was paid from the Fund and subsequently allocated to AADF after the contribution date.

(all amounts are in USD)

### 17. RELATED PARTY TRANSACTIONS

Related parties are considered to be the Fund, the management of the Foundation and members of their immediate families, other parties with which the Foundation may deal if one party controls or can significantly influence the management or operating policies of the other to an extent that one of the transacting parties might be prevented from fully pursuing its own separate interests, and other parties that can significantly influence the management or operating policies of the transacting parties or that have an ownership interest in one of the transacting parties and can significantly influence the other to an extent that one or more of the transacting parties might be prevented from fully pursuing its own separate interests.

The Board of Trustees is charged with governance. The Board of Trustees members do not get paid from the Foundation for their service instead are reimbursed for any expenses incurred in their role as Trustees of the Foundation.

As at December 30, 2011 and 2010, the Foundation had the following balances with related parties:

		es with related parties:
Statement of Financial Position	December 31, 2011	December 31, 2010
Property and equipment allocated from the Fund (note 6)		
and (note o)	16,630	5,956
	16,630	5,956
Grant liability (refer to note 7)		(5,000
		656,250
Accounts payable and accrued expenses (refer to note 8)		656,250
	20,006	899,487
Statement of Activities	20,006	899,487
Net contribution (refer to note 11)		
-		150,411,354
, *	<del>-</del> -	150,411,354
Employee compensation and benefits (note 12)	(221,590)	(4.50.00-)
Professional services (note 13)	(52,625)	(152,908)
Trustees' expenses (note 14)	(78,538)	(45,135)
Other operating expenses (note 15)	NS 20 18 20 18 20 18 20 18 20 18 20 18 20 18 20 18 20 18 20 18 20 18 20 18 20 18 20 18 20 18 20 18 20 18 20 18	(70,552)
Investment advisory fees (note 16)	(85,365)	(355,361)
	<del></del>	(113,324)
_	(438,118)	(737,280)

(all amounts are in USD)

### 18. CONCENTRATION OF RISK

As of December 31, 2011 The Foundation has its investment portfolio invested in the United States through Vanguard Investment.

These investments are diversified as follows:

65.5%

invested in fixed income mutual fund (MF) investments while

34.5%

invested in foreign and domestic (US) equity funds.

There are various degrees of risk associated with each of these funds.

Each fund is managed by Vanguard and is subject to fees and disclosures detailed in the funds' prospectus. Dividend distributions as well as realized capital gains are reinvested in the respective funds.

The Foundation's investment portfolio is reviewed at least quarterly by the Investment Committee of the Board of Trustees of the Foundation. During this review the concentration of risk as well as the performance of all investments is assessed. All new investments of the Foundation are pre-approved by the Investment Committee. In addition, the Foundation uses external investment managers and advisors to manage the risk of the portfolio.

### 19. MARKET RISK

### a. Currency Risk

The Foundation is exposed to limited effect of fluctuations in the prevailing foreign currency exchange rates on its financial position and cash flows considering that its functional and reporting currency is USD.

### b. Price Risk

The Foundation is exposed to market price risks related to its investments. As a result of the global economic slowdown the financial markets remain volatile, which may lead to market price fluctuations of Vanguard Funds' underlying assets and may cause uncertainty regarding the accounting estimates in future periods.

### 20. COMMITMENTS AND CONTIGENCIES

In May 26, 2011, the Foundation entered into a Technical Service Agreement with the Fund for the provision of services and office space as detailed in the agreement. Accordingly the actual costs paid from the Fund on behalf of the Foundation since the establishment of the latter, were allocated to the Foundation until December 31, 2011. In 2012 the parties agreed to share common expenditures that are contracted and paid by the Fund and allocate to the Foundation budgeted expenses amounting to USD 502,133.

(all amounts are in USD)

### 21. TAX STATUS

### UNITED STATES

The Foundation is exempt from U.S. Federal, state and local income taxes under the provisions of Section 501(c) (3) of the Internal Revenue Code. In addition, The Foundation is exempt from payments of state and local income taxes in the U.S.A.

### **ALBANIA**

Based on the bilateral agreement between the governments of Albania and the United States, (Decree 224, dated 6/11/1992) which defines tax treatments of US Government funds disbursed in Albania, Albanian-American Development Foundation as a recipient of USAID funds shall not pay income tax in Albania.

### 22. SUBSEQUENT EVENTS

No subsequent events were identified that required adjustment to or disclosure within the financial statements for the year ended December 31, 2011.

Appendix A
SCHEDULE OF PROJECTS

AS AT DECEMBER 31, 2011

### ALBANIAN-AMERICAN DEVELOPMENT FOUNDATION SCHEDULE OF INVESTMENTS AS OF DECEMBER 31, 2011

(all amounts are expressed in USD)

# Schedule of Projects as at December 31, 2011

			1
Approval Month March-11 March-11	December-11	December-11	December-11
Project Duration (in years) 2 3	7	2	3
Remaining Budget 245,748 499,996	856,329	856,475	٦ (٣
Total Contracted and Expensed 4,252	146	i i	4.398
Approved Budget 250,000 499,996	856,475	1,231,930	3,694,876
Project Butrint National Park Protik Training and Innovation Center Business Improvement District	Shkodra Business Improvement District Korca	Junior Achievement	Total

## General overview of the Projects:

1. Creating an integrated management plan for the preservation of Butrint National Park along with a few quick fix investments such as a ticketing hut,

2. Protik is an independent, not-for-profit Information Communication Technology (ICT) innovation center; AADF is responsible for financing and 3. Assisting in the creation of a Business Improvement District (BID) in Shkodra. A BID is a public-private partnership in which a publicly supported, privately managed organization is created to improve the physical environment and enhance public services and investments in a geographically distinct

4. Assisting in the creation of a Business Improvement District (BID) in Korca. A BID is a public-private partnership in which a publicly supported, privately managed organization is created to improve the physical environment and enhance public services and investments in a geographically distinct

5. Opening Junior Achievement in Albania, a worldwide non-profit organization that is dedicated to educating students about workforce readiness,

entrepreneurship, and financial literacy through hands-on programs.