## ALBANIAN-AMERICAN DEVELOPMENT FOUNDATION

Financial Statements As of and for the years ended December 31, 2014 and 2013

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To the Board of Trustees of the Albanian-American Development Foundation New York, NY

### INDEPENDENT AUDITORS' REPORT

We have audited the accompanying statements of financial position of the Albanian-American Development Foundation (the "Foundation") as of December 31, 2014 and 2013 the related statements of activities, cash flows for the years then ended, and a summary of significant accounting policies and other explanatory information. These financial statements are the responsibility of the Foundation's management. Our responsibility is to express an opinion on these financial statements and financial highlights based on our audit.

Except as discussed in paragraph below, we conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States of America (the "U.S. Government Auditing Standards"). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

Although we have periodic quality control reviews by other Deloitte affiliates, we did not have an external peer review by an unaffiliated audit organization as required in Chapter 3, paragraph 3.52 of the U.S. Government Auditing Standards since no such program is enrolled in Albania by professional organizations. We believe that the effect of this departure from U.S. Government Auditing Standards is not material because we participate in the Deloitte worldwide internal quality control review program which requires Deloitte Albania sh.p.k. to be subject every three years to an extensive quality control review by partners and managers from other Deloitte affiliates. The objectives of the internal quality control review to which Deloitte Albania sh.p.k. is subject to, are similar to those required by Chapter 3, paragraph 3.52 of the U.S. Government Auditing Standards.

In our opinion the financial statements referred to above present fairly, in all material respects, the financial position of the Albanian-American Development Foundation as of December 31, 2014 and 2013, the results of its activities, its cash flows and financial highlights for the years then ended in accordance with accounting principles generally accepted in the United States of America.

July 30, 2015

Tirana, Albania

Dolo. He Avdif Albania sh.p.k.

Elvis Ziu

**Engagement Partner** 

## ALBANIAN-AMERICAN DEVELOPMENT FOUNDATION STATEMENTS OF FINANCIAL POSITION FOR THE YEARS ENDED DECEMBER 31, 2014 AND 2013

(all amounts are expressed in USD)

Assets	Notes	December 31, 2014	December 31, 2013
Cash and cash equivalents	4	1,607,842	1,475,406
Investments at fair value	5	183,766,000	175,388,223
Prepaid expenses and other assets	7	271,158	299,054
Property and equipment, net	6	69,832	60,072
Total assets  Liabilities and unrestricted net assets		185,714,832	177,222,755
Accounts payable and accrued expenses	8	373,247	401,584
Total liabilities		373,247	401,584
Unrestricted Net Assets	9	185,341,585	176,821,171
Total liabilities and unrestricted net assets		185,714,832	177,222,755
		103,717,032	11,222,133

The accompanying notes from 1 to 22 to the financial statements form an integral part of these financial statements.

These financial statements have been reviewed and approved by management on June 30, 2015 and signed on its behalf by:

Co-Chief Executive Officer Martin Mata

Finance and Administration Manager Ilir Halilaj

Co-Chief Executive Officer
Aleksander Sarapuli

## ALBANIAN-AMERICAN DEVELOPMENT FOUNDATION STATEMENTS OF ACTIVITIES FOR THE YEARS ENDED DECEMBER 31, 2014 AND 2013

(all amounts are expressed in USD)

	Notes	Year ended December 31, 2014	Year ended December 31, 2013
Changes in net assets:	2		
Income			
Investment income	10	4,543,702	5,503,623
Interest income		353	329
Total income		4,544,056	5,503,952
Program Expenses (see Appendix A)			
Program Activities		(1,780,855)	(9/2 117)
Employee Compensation and Benefits		(229,739)	(843,117) (101,883)
Professional Services		(39,976)	(60,364)
Other operating expenses		(71,769)	(66,727)
		(2,122,338)	(1,072,091)
		(-,,)	(1,072,071)
General and Administrative Expenses			
Allocation of expenses from AAEF	10	(252,191)	(229,742)
Employee compensation and benefits	11	(355,498)	(559,664)
Professional services	12	(91,671)	(56,529)
Trustees' expenses		(103,824)	(100,109)
Investment advisory fees		(301,372)	(89,033)
Depreciation	6	(32,179)	(23,680)
Other operating expenses	13	(180,986)	(181,513)
		(1,317,719)	(1,240,271)
Total expenses		(3,440,057)	(2,312,362)
Income in excess of expenses		1,103,998	3,191,590
Net unrealized and realized loss on investments and foreign currency effect			
Net realized gain/(loss) on investments	5	3,895,967	(204,548)
Net unrealized gain/(loss )on investments	5	3,539,216	10,236,503
Foreign currency effect		(19,696)	20,137
Total net unrealized and realized gain on investments and foreign currency			
effect		7,415,487	10,052,092
Change in unrestricted net assets		8,519,485	13,243,682
Unrestricted net assets at beginning of year		176,821,171	163,577,490
Unrestricted net assets at end of year	9 _	185,341,585	176,821,171

The accompanying notes from 1 to 22 to the financial statements form an integral part of these financial statements

## ALBANIAN-AMERICAN DEVELOPMENT FOUNDATION STATEMENTS OF CASH FLOW FOR THE YEARS ENDED DECEMBER 31, 2014 AND 2013

(all amounts are in USD)

	Notes	Year ended December 31, 2014	Year ended December 31, 2013
Net increase in net assets	110163	8,519,485	13,243,682
Adjustments to reconcile increase in net assets to net cash provided by operating activities:			
Depreciation	6	32,179	23,680
Write downs	6	Section Code Avenue Department	-
Investment income	10	(4,544,056)	(5,503,623)
Investment advisory fee	_	301,372	89,033
Net realized (gain)/loss on investments Net unrealized (gain)/loss on investments	5	(3,539,216)	204,028
Net unrealized (gain)/loss on investments	5	(3,895,967)	(10,236,503)
Operating result before changes in current assets and liabilities		(3,126,203)	(2,179,703)
Changes in current assets and liabilities Change in prepaid expenses and other assets Change in payable and accrued expenses		27,896 (28,337)	(28,984) 102,900
Net cash used in operating activities		(3,126,644)	(2,105,787)
Cash flows from investing activities: Purchases of property and equipment Withdrawals of funds Investments of funds Net cash provided by investing activities	6 5	(41,939) (18,300,000) 21,601,019 3,259,080	(26,335) (13,126,000) 3,126,000 3,099,665
Net (decrease)/increase in cash and cash equivalents		132,436	993,878
Cash and cash equivalents, beginning of the year	4	1,475,406	481,528
Cash and cash equivalents, end of the year	4	1,607,842	1,475,406

The accompanying notes from 1 to 22 to the financial statements form an integral part of these financial statements.

(all amounts are expressed in USD)

## 1. ORGANIZATION

The Albanian-American Development Foundation is a U.S. not-for-profit corporation originally incorporated in the State of Delaware on September 9, 2009 pursuant to an agreement between the Albanian-American Enterprise Fund and the U.S. Government based on the certificate of Incorporation and the legal form of the entity is a Corporation. The Albanian-American Development Foundation registered in the U.S. pursuant to the U.S. Foreign Assistance Act of 1961 and of the U.S. Support for East European Democracy act of 1989 (SEED Act) by building upon the programs established by the Albanian-American Enterprise Fund supporting the development of the private sector through education, entrepreneurship, leadership development, cultural and eco-tourism in Albania. The Foundation shall be operated as a perpetual endowment.

The Albanian-American Development Foundation (the "Foundation") was registered in Albania based on the court decision dated March 18, 2011 under an identification number NUIS L11618452N. The Foundation is capitalized through an endowment created by a grant from the Albanian-American Enterprise Fund (the Fund). The Fund pays or transfers to the Foundation certain proceeds, which constitute in aggregate the endowment to the Foundation .The original source of the grant funds provided by the Fund to the Foundation is the U.S. Government acting through USAID and the funds provided through the Foundation are therefore a gift from the American people to the citizens of Albania.

The Foundation will assist in the development and growth of a vibrant private sector for the benefit of a free and democratic Albania. The Foundation will continue the Fund's mission to make a meaningful contribution to Albania's economic transition and progress. It will serve as an enduring symbol of U.S. commitment to Albania.

The Foundation program will concentrate on four areas:

- · Education for Sustainable Development
- · Entrepreneurship
- · Leadership Development; and
- Support for Cultural Tourism and Eco-Tourism

The Foundation uses two approaches to fund its program strategies: grants and program related investments. The Foundation generally seeks an external program manager to execute the objectives of each individual grant, thereby leveraging the Foundation's resources.

The Foundation maintains offices in New York, NY, U.S.A. and in Tirana, Albania, with the majority of the Foundation's operations performed through its personnel hired in Albania.

On November 30, 2010, the Albanian-American Enterprise Fund decided to transfer the Vanguard account with a fair value of USD 148,572,535 to the Albanian-American Development Foundation, as an endowment. The transfer was completed on December 22, 2010 at an amount of 151,067,604, which represents the fair value of the investment at the effective date of transfer.

In 2011 the Foundation entered into a Technical Service Agreement with the Fund for the provision of services as detailed in the agreement including provision of management expert, shared staff costs, rentals for office space etc. For these services the Foundation receives monthly invoices from the Fund.

## 2. BASIS OF PRESENTATION

The Foundation prepares its financial statements in accordance with the Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 958, Not for Profit Entities.

The Foundation's statements are reported on a US dollar basis.

Unrestricted net assets are those net assets that are not restricted by donor imposed stipulations. Unrestricted net assets are further designated as restricted by the Board of Trustees when assigned to approved projects.

(all amounts are expressed in USD)

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## a. Basis of Accounting

The accompanying financial statements have been prepared on the accrual basis of accounting.

### b. Investments

Investments in equity securities with readily determinable fair values and all debt securities are stated at fair value. Fair value is determined based on quoted market prices and/or other inputs permitted by ASC Topic 820, as described in "Fair Value" below. Unrealized gains or losses on investments resulting from market fluctuations are recorded in the statement of activities in the period that such fluctuations occur. Realized and unrealized gains or losses on investments are determined by comparison of specific costs of acquisition to proceeds at the time of disposal, or market values at the last day of the fiscal year, respectively, and include the effects of currency translation with respect to transactions and holdings of foreign securities. Investment sales and purchases are recorded on a trade-date basis, which results in both investment receivables and payables on unsettled investment trades. Dividend income is recorded based upon an ex-dividend date and interest income is recorded as earned on an accrual basis

### c. Fair value

The Foundation uses Accounting Standards Codification, ASC Topic 820, Fair Value Measurement and Disclosures ("ASC 820"). ASC 820 defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The Foundation utilizes market data or assumptions that market participants would use in pricing the asset or liability, including assumptions about risk and the risks inherent in the inputs to the valuation technique. The Foundation's assessment of the significance of a particular input to the fair value measurement requires judgment and may affect the valuation of fair value of assets and liabilities and their placement within the fair value hierarchy levels. ASC 820 also established a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value, maximizes the use of observable inputs, and minimizes the use of unobservable inputs by requiring that the observable inputs be used when available. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy under ASC 820 are as follows:

Level 1 Valuation based on unadjusted quoted prices in active markets for identical assets or liabilities that a reporting entity has the ability to access at the measurement date, and where transactions occur with sufficient frequency and volume to provide pricing information on an ongoing basis.

Level 2 Valuation based on inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly. Inputs include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets, or liabilities in markets that are not active, that is markets in which there are few transactions, prices are not current, or prices vary substantially over time.

Level 3 Valuation based on inputs that are unobservable for an asset or liability and should be used to measure fair value to the extent that observable inputs are not available, thereby allowing for situations in which there is little, if any, market activity for the asset or liability at the measurement date. This input, therefore, reflects the entity's assumptions about what market participants would use in pricing the asset or liability developed based on the best information available in the circumstances.

(all amounts are expressed in USD)

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## c. Fair value (continued)

Inputs are used in applying the various valuation techniques and refer to the assumptions that market participants use to make valuation decisions. Inputs may include price information, credit data, liquidity statistics and other factors. A financial instrument's level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. The Foundation considers observable data to be market data which is readily available and reliable and provided by independent sources. The categorization of a financial instrument within the hierarchy is therefore based upon the pricing transparency of the instrument and does not necessarily correspond to the Foundation's perceived risk of that instrument.

<u>Cash, Money Market Funds and Term Deposits</u> - These assets are held either as cash, money market funds, or bank term deposits, which are public investment vehicles, valued using 1 per unit for the net asset value and are classified within Level 1 of the valuation hierarchy.

## Vanguard Investments:

Vanguard investments consist of Bonds, Stocks and Money Market Institutional Shares listed in public exchanges. These investments are public investment vehicles valued using the net asset value ("NAV") provided by the administrator of the Vanguard Investments fund. The NAV for public mutual funds is a quoted price in an active market and classified within level 1 of the valuation hierarchy. The fair value of Vanguard investments is based on quoted market prices reported to Management by its investment advisors, Vanguard Advisors, Inc. The ASC 820 disclosures are presented in Note 5.

This price is classified within Level 1 and Level 2 of the valuation hierarchy because either the instrument has a unit price that is quoted on an active public market or on a private market; however the instruments are issued and guaranteed by entities that are traded on an active market. In addition, the issuing entities prepare financial statements in accordance with US GAAP and are making interest payments according to the instruments' original terms.

## Blackstone Investments:

In November 2013 the AADF entered into an agreement with Blackstone Partners Offshore Fund Ltd (the Fund) to purchase USD 10,000,000.00 of their Funds Class F shares. In June 2014, the AADF transferred another USD 15,000,000.00 into the same class of funds.

These investments are not public investment vehicles. AADF uses the net asset value ("NAV") provided by the administrator of the Blackstone Fund, Citigroup Fund Services Canada Inc.

Blackstone Alternative Asset Management L.P, a limited partnership organized under the laws of the state of Delaware serves as the investment manager of the Fund.

The price of shares in the Fund is classified within Level 3 of the valuation hierarchy because the instrument is not quoted in active markets and prices of comparable securities cannot be verified.

The ASC 820 disclosures are presented in Note 5.

Other assets and Liabilities - Due to the short-term nature of cash equivalents, receivables, prepaid expenses and other assets, accounts payable and accrued payroll, their fair value approximates carrying value.

## d. Cash and Cash Equivalents

Cash and cash equivalents are considered all highly liquid financial instruments with original maturities of three months or less when purchased .

(all amounts are expressed in USD)

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## e. Interest and dividend income

Interest and dividend income is recorded in the period in which is earned.

## f. Use of Estimates

The preparation of the financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results may differ materially from those estimates.

## g. Program and administrative expenses

Program and administrative expenses are recorded in the period in which they are incurred.

## h. Functional Currency

The Foundation's functional and reporting currency is the U.S. dollar. The Foundation's operating transactions are initiated in U.S. dollars and exchanged for Albanian Lek and/or EUR only when needed using the spot rate received by the bank. All of the Foundation's Albanian Lek and EUR assets and liabilities are re-measured into U.S. dollars at the period's end official exchange rate. Remeasurement adjustments are reflected in the statement of activities.

## i. Property and Equipment and depreciation

Office equipment and software are recorded at cost. Depreciation is calculated using the straight-line basis over the estimated useful life of the equipment ranging from three to ten years. Leasehold improvements are amortized on a straight-line basis over the lesser of their useful lives or the term of the lease. The estimated useful lives applied for the financial year ended December 31, 2012 are:

•	Computer Equipment and Software	3 years
•	Vehicles	5 years
•	Office Equipment	5 years

Gains and losses on disposal of property and equipment are recognized in the statement of activities and as changes in net assets in the year of disposal.

## j. Value Added Tax Receivable

Based on the bilateral agreement between the governments of Albania and the United States, (Decree 224, dated 6/11/1992) which defines tax treatments of US Government funds disbursed in Albania, Albanian-American Development Foundation as a recipient of USAID funds shall have Value Added Tax paid in Albania reimbursed by the government of Albania. Claims for VAT reimbursement are submitted by AADF according to a schedule determined by the Ministry of Foreign Affairs of Albania and then reimbursed by the Ministry of Finance.

(all amounts are expressed in USD)

## 4. CASH AND CASH EQUIVALENTS

	December 31, 2014	December 31, 2013
Cash on hand Current accounts	31	1,007
In USD In LEK In EUR	1,596,116 11,432 263	1,434,638 38,528 1,233
Total cash and cash equivalents	1,607,842	1,475,406

Current accounts as a December 31, 2014 represent balances held at Intesa Sanpaolo Bank in Albania and Bank of America Merrill Lynch in New York.

## 5. INVESTMENTS AT FAIR VALUE

	December 31, 2014	December 31, 2013
Bonds		
Total Bond Market Index Fund Inst. (VBTIX) Intermediate Term Investment Grade (VFIDX) High-Yield Corporate Fund Admiral (VWEAX)	56,377,242 29,140,744	43,668,625 30,840,279 15,335,234
Stocks Vanguard Total International Stock Index (VGTSX) Total Stock Market Index Institutional (VITSX)	17,160,733 55,090,203	23,020,502 52,447,541
Other Equity Blackstone Partners Offshore Fund (Class F1)	25,997,078	10,076,041
Total investments	183,766,000	175,388,222

The investments consist of Bonds, Stocks and Money Market Institutional Shares listed in public exchanges. These investments are administered from the Vanguard Investments Fund and Blackstone Partners Offshore Fund.

(all amounts are expressed in USD)

## 5. INVESTMENTS AT FAIR VALUE (CONTINUED)

The cost and fair value of the Foundation's investment at December 31, 2014 and 2013 and the accumulated unrealized gain/Loss is presented as follows:

d / Realized gains/(losses)	(5) 705,979 5 3,189,988		0	2 3.895.967		Realized gains/(losses)	(997,226)		9	9	6 (204,548)
Accumulated unrealized gains /	(1,034,633) 38,242,295	37,207,662	1,235,070	1,235,070	Accumulated	unrealized gains / (losses)	(2,471,055)	34,816,770	86,746	86,746	34,903,516
Fair Value	85,517,986 72,250,936	157,768,922	25,997,078	25,997,078	5	Fair Value	89,844,139 75,468,043	165,312,182	10,076,041	10,076,041	175,388,223
Cost	86,552,619 34,008,641	120,561,260	24,762,008	24,762,008		Cost	92,315,194	130,495,412	6,989,295	9,989,295	140,484,707
Investments as of December 31, 2014 (Unaudited)	Vanguard Mutual funds - fixed income Vanguard Mutual funds – equity	Vanguard TOTAL	Blackstone - Other equity	Blackstone TOTAL Investments TOTAL	Investments as of December 31, 2013	(Audited)	Vanguard Mutual funds - fixed income Vanguard Mutual funds – equity	Vanguard TOTAL	Blackstone - Other equity	Blackstone TOTAL	Investments TOTAL

Investment income earned during the years 2014 and 2013 were respectively USD 4,517,915 and USD 5,503,623 (refer to note 10) were reinvested in mutual funds when earned.

(all amounts are expressed in USD)

## 5. INVESTMENTS AT FAIR VALUE (CONTINUED)

	Accumulated unrealized gains / (losses) as at 31 December 2013	Unrealized gains / (losses) for the year 2014	Accumulated unrealized gains / (losses) as at 31 December 2014
Mutual fund - fixed income	(2,471,055)	1,436,422	(1,034,633)
Mutual fund – equity	37,287,825	954,470	38,242,295
Other – Equity	86,746	1,148,324	1,235,070
TOTAL	34,903,516	3,539,216	38,442,732
	Accumulated unrealized gains / (losses) as at 31	Unrealized gains / (losses) for the year	Accumulated unrealized gains /
	December 2012	2013	(losses) as at 31 December 2013
Mutual fund - fixed income		(4,471,950)	(losses) as at 31 December 2013 (2,471,055)
edition of the second s	December 2012		December 2013
income	<b>December 2012</b> 2,000,895	(4,471,950)	December 2013 (2,471,055)

A summary of investments by fair value level hierarchy, as described in note 3(c), for the year ended December 31, 2014 and 2013 is as follows:

Investments as of December 31, 2014 (Unaudited)	Quoted prices in active markets for identical assets (Level 1)	Significant other observable inputs (Level 2)	Significant unobservable inputs (Level 3)	Total
Mutual fund - fixed income	85,517,986	-	-	85,517,986
Mutual fund – equity	72,250,936	=	·-	72,250,936
Other – equity	-	->	25,997,078	25,997,078
TOTAL	157,768,922		25,997,078	183,766,000
Total %	85.85%	0%	14.15%	100%

Investments as of December 31, 2013 (Audited)	Quoted prices in active markets for identical assets (Level 1)	Significant other observable inputs (Level 2)	Significant unobservable inputs (Level 3)	Total
Mutual fund - fixed income	89,844,139	-	-	89,844,139
Mutual fund – equity	75,468,043	-	_	75,468,043
Other – equity	_		10,076,041	10,076,041
TOTAL	165,312,182	_	10,076,041	175,388,223
Total %	94.26%	0%	5.74%	100%

(all amounts are expressed in USD)

## 5. INVESTMENTS AT FAIR VALUE (CONTINUED)

A summary of Level 1 activity for the year ended December 31, 2014 and December 31, 2013 is as follows:

Vanguard:

	December 31, 2014	December 31, 2013
Balance as at January 1	165,312,182	163,067,678
Purchases / (withdrawals)	(18,300,000)	(13,126,000)
Investment income re-invested (Note 10)	4,543,703	5,503,623
Investment advisory fee	(73,737)	(78,328)
Net realized gain / (loss) on investments	3,895,967	(204,548)
Net unrealized gain / (loss) on investments	2,390,807	10,149,757
Balance as at December 31	157,768,922	165,312,182

A summary of Level 3 activity for the year ended December 31, 2014 and December 31, 2013 is as follows:

Blackstone:

	December 31, 2014	December 31, 2013
Balance as of January 1 Purchases / (withdrawals) Investment advisory fee Net unrealized gain / (loss) on investments	10,076,041 15,000,000 (227,635) 1,148,672	10,000,000 (10,705) 86,746
Balance as of December 31	25,997,078	10,076,041

(all amounts are expressed in USD)

## 6. PROPERTY AND EQUIPMENT, NET

As of December 31, 2014 and 2013, property and equipment consisted of:

Total	92,054	119,061	41,939	161,000		(35.309)	(23.680	(58,989)	(32,179)	(91,168)		60 022	69,832
Software	2,668	2,999	26,250	29,249		(1,035)	(1,570)	(2,605)	(6,199)	(8,804)		394	20,445
Furniture and equipment	10,94 <b>5</b> 4.360	15,305	13,993	29,298		(5,016)	(1,791)	(6,807)	(4,075)	(10,882)		8,498	18,416
Cellular Phones	<b>1,924</b> 43	1,967	0	1,967		(821)	(645)	(1,466)	(364)	(1,830)		501	137
Vehicles	<b>43,167</b> 0	43,167	0	43,167		(12,950)	(8,633)	(21,584)	(8,633)	(30,217)		21,583	12,950
Computers	<b>33,350</b> 22,273	55,623	1,696	57,319		(15,487)	(11,040)	(26,527)	(12,908)	(39,435)		29,096	17,884
	Cost As of December 1, 2013 Additions	As of January 1, 2014	Additions	As of December 31, 2014	Accumulated Depreciation	As of December 1, 2013	Charge of the year	As of January 1, 2014	Charge of the year	As of December 31, 2014	Net book value	As of January 1, 2014	As of December 31, 2014

Property and Equipment Net of USD 8,919 relate to Fellowship Program (See Appendix A)

(all amounts are expressed in USD)

## 7. VALUE ADDED TAX (VAT) RECEIVABLE AND PREPAID EXPENSES

	December 31, 2014	December 31, 2013
VAT Receivable	233,383	277,144
Prepaid Health Insurance - Employee	21,689	20,778
Due to/from NY Office	56	614
Prepaid Expenses	12,887	381
Accounts Receivable-AAEF	1,969	127
Accrued Pension Contribution	1,157	-
Employee Receivables	18	10
Total Prepaid Expenses and Other		
Assets	271,158	299,054

## 8. ACCOUNTS PAYABLE AND ACCRUED EXPENSES

	December 31, 2014	December 31, 2013
Payable to AAEF (Note 14) Construction retainer (payment	160,263	231,657
guarantee) Payable to suppliers	131,542 24,665	73,843 48,984
Accrued expenses	43,401	36,442
Social insurance and income tax	13,376	10,658
Total accounts payable and accrued expenses	373,247	401,584

Payables to the Fund arise due to the transfer of assets and expenses initially paid by the Fund and then transferred to the Foundation.

At December 31, 2013, payable to AAEF includes the liability amounting to USD 93,750 is payable to the Fund in connection to the non-competing agreement signed between the Fund and a retired executive. The non-competing agreement is payable out of the net proceeds generated from the liquidation of the Fund's investments, which were transferred to the Foundation on November 30, 2010.

## 6. UNRESTRICTED NET ASSETS

At December 31, 2014 the amount of USD 14,375,435 (2013: USD 9,618,121) out of total net assets was designated as restricted for specific projects approved by the Board of Trustees. Please refer to Appendix A - Schedule of Projects.

(all amounts are expressed in USD)

## 9. INVESTMENT INCOME

	Year ended December 31, 2014	Year ended December 31, 2013
Dividend Income-Investments	4,543,702	5,503,623

## 10. ALLOCATION OF EXPENSES FROM AAEF

Allocation of expenses and benefits comprises allocation of costs contracted and paid by the Fund for rental of space, administrative payroll, utilities, consumable materials and other services shared between the two entities.

## 11. EMPLOYEE COMPENSATION AND BENEFITS

	Year ended December 31, 2014	Year ended December 31, 2013
Payroll expenses	279,775	458,888
Social and health contributions	39,595	31,069
Bonuses	19,144	21,653
Other personnel expenses	16,984	48,054
Total employee compensation and		
benefits	355,498	559,664

Employee compensation and benefits include costs incurred for staff employed by the Foundation and executive compensation allocated by AAEF. At December 31, 2014 the Foundation had 20 employees (2013: 21 employees).

## 12. PROFESSIONAL SERVICES

	Year ended December 31, 2014	Year ended December 31, 2013
Accounting Fees	52,777	20,135
Legal Fees	34,250	17,365
Other Professional Fees	4,643	19,029
<b>Total Professional Services</b>	91,671	56,529

(all amounts are expressed in USD)

## 13. OTHER OPERATING EXPENSES

	Year ended December 31, 2014	Year ended December 31, 2013
Travel	20,675	28,049
Outside Computer Services	21,819	27,840
Office Maintenance	21,332	19,954
Rent, Parking Other Occupancy	31,304	19,146
Telephone & Telecommunication	11,805	17,527
Insurance	20,563	15,148
Postage & Shipping	2,748	7,817
Company Vehicle Expense	8,972	5,771
Bank Fees	2,645	1,746
Equipment rental & maintenance	5,000	1,155
Books, subscriptions, references	1,491	100
Other expenses	32,631	37,260
Total other operating expenses	180,986	181,513

## 14. RELATED PARTY TRANSACTIONS

Related parties are considered to be the Fund, the management of the Foundation and members of their immediate families, other parties with which the Foundation may deal if one party controls or can significantly influence the management or operating policies of the other to an extent that one of the transacting parties might be prevented from fully pursuing its own separate interests, and other parties that can significantly influence the management or operating policies of the transacting parties or that have an ownership interest in one of the transacting parties and can significantly influence the other to an extent that one or more of the transacting parties might be prevented from fully pursuing its own separate interests.

The Board of Trustees is in charge of governance. The Board of Trustees members do not get paid from the Foundation for their service instead are reimbursed for any expenses incurred in their role as Trustees of the Foundation.

As at December 31, 2014 and 2013, the Foundation had the following balances with AAEF:

	December	December 31,
	31, 2014	2013
At January 1,	231,657	175,495
Increase due to assets transferred during the year		_
Increase due to Program Expenses allocated		_
Increase due to expenses allocated during the year	532,643	931,700
Payments made	(604,037)	(875,538)
At December 31,	160,263	231,657

(all amounts are expressed in USD)

## 15. CONCENTRATION OF RISK

As of December 31, 2014 The Foundation has its investment portfolio invested in the United States through Vanguard Investments and Blackstone Partners Offshore Fund Ltd.

These investments are diversified as follows:

46.54%

invested in fixed income mutual fund (MF) investments while

53.46%

invested in foreign and domestic (US) equity funds.

There are various degrees of risk associated with each of these funds.

Each fund is managed by Vanguard and Blackstone Partners Offshore Fund Ltd and is subject to fees and disclosures detailed in the funds' prospectus and the subscription agreement. Dividend distributions as well as realized capital gains are reinvested in the respective funds.

The Foundation's investment portfolio is reviewed at least quarterly by the Investment Committee of the Board of Directors of the Foundation. During this review the concentration of risk as well as the performance of all investments is assessed. All new investments of the Foundation are preapproved by the Investment Committee. In addition, the Foundation uses external investment managers and advisors to manage the risk of the portfolio.

## 16. MARKET RISK

## a. Currency Risk

The Foundation is exposed to limited effect of fluctuations in the prevailing foreign currency exchange rates on its financial position and cash flows considering that its functional and reporting currency is USD.

## b. Price Risk

The Foundation is exposed to market price risks related to its investments. As a result of the global economic slowdown the financial markets remain volatile, which may lead to market price fluctuations of Vanguard Funds' underlying assets and may cause uncertainty regarding the accounting estimates in future periods.

## 17. COMMITMENTS AND CONTIGENCIES

In May 26, 2011, the Foundation entered into a Technical Service Agreement with the Fund for the provision of services and office space as detailed in the agreement. Accordingly the actual costs paid from the Fund on behalf of the Foundation, are allocated to the Foundation based on space and other materials consumption.

(all amounts are expressed in USD)

## 18. TAX STATUS

## UNITED STATES

The Foundation is exempt from U.S. Federal, state and local income taxes under the provisions of Section 501(c) (3) of the Internal Revenue Code. In addition, The Foundation is exempt from payments of state and local income taxes in the U.S.A.

## **ALBANIA**

Based on the bilateral agreement between the governments of Albania and the United States, (Decree 224, dated 6/11/1992) which defines tax treatments of US Government funds disbursed in Albania, Albanian-American Development Foundation as a recipient of USAID funds shall not pay income tax in Albania.

## 19. SUBSEQUENT EVENTS

No subsequent events were identified that required adjustment to or disclosure within the financial statements for the year ended December 31, 2014.

## Appendix A

SCHEDULE OF PROJECTS AS OF DECEMBER 31, 2014

(all amounts are expressed in USD)

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Project	Budget (USD)	Cumulative Project Expenses 2013	Project Expenses FYE 2014	Total Project Expenditures	Remaining Budget	Project Duration	Approval Date
TID Gjirokastra	1,500,000					(rears)	
Marubi Museum	650,000	•	1	1	150,000		Oct-14
TID Korca Bazaar (Project Design)	000,000	1	ï	1	650,000	· C	CCF14
Tirana Bazzar (Decidat Decidal)	1,011,750	1	4.735	4 735	1 607 015	4 5	Dec-14
I nalla Dazaar (Froject Design)	150,000		2	0016	1,007,013	1/4	Oct-14
Presidential Palace (Diagnostic Review)	50,000		•	ľ	150,000	1/4	Oct-14
TID Kruja	776 301	ľ	1 ,	1	50,000	1/4	Firm-14
E-Ticketing	570,771	ı	111,948	111,948	614,443	2	Inn 14
JA (K 1-9) Pilot Extension	77,070	ī	53,237	53,237	475,485	-	Jul-14
Mechanic Bollards (Tirana	000,00	9	25,506	25,506	34,494	•	3 μr-14
Municipality)	25,000	ī	782 367	75 307	í c	2	LI_10\(\frac{1}{2}\)
Lead Extension (Brussels Training)	000		100,00	100,07	(38./)	1/4	Apr-14
Butrint Reform	70,000	ı	41,929	41,929	28,071		Mor 14
Tech Crew	194,848		4,860	4,860	320,319	·	Mai-14
Donne Comme De des 1:	20,000	i	,		50,000	٦,	Dec-13
Cace Corps Farmership	000'06	8,981	38 662	17 643	20,000	_	Dec-13
Crimson Capital Fund	1,250,000	,	200,00	47,043	42,357	1	Jun-13
BID Berat	1,750,000	TAT 88	1 00 1		1,250,000	2	Jun-13
Center for Talented Youth	20,000	747,00	1,094,635	1,178,382	571,618	-	Mar-13
Young Innovators Club	12 150	20,323		20,325	(325)	-	Dec-17
Skanderbeg Armor	12,130	7,6/6	4,036	11,712	438	-	Dec-12
Albanian Fellows Program	1 972 967	71,397		71,397	(11,397)	, <sup>1</sup> ,	Nov. 12
ICT Internship Program	1,023,607	75,131	251,064	326,195	2,140,135	, 4	Δ1-ΛΟΥΙ Δ13-4 12
AUBG Undergraduate Scholarshins	182,/34	42,575	21,364	63,939	79,472	, r.	May 12
Junior Achievement	1 221 020	108,636	101,121	209,757	279,869	9 4	May-12
BID Korca	1,251,930	514,522	178,691	693,213	538,717	- "	Mai-12
BID Shkodra	836,473	702,791	64,827	767,618	90,857	י ר	Dec-11
Protik Training and Innoviation Conton	826,475	199,569	23,348	719,009	137,466	1 C	Dec-11
Butrint National Park	499,996	145,086	79,128	224,214	275,782	1 r	Mec-11
Total Value of Annroyed Projects	230,000	206,209	189	206,398	43,602	. 7.1	Mar-14
enrifer procedure	14,5/5,435	2,682,737	2,124,667	4,807,405	9,568,030		ויומו-1 ו

## General overview of the Projects:

(all amounts are expressed in USD)

- 1. Butrint creating an integrated management plan for the preservation of Butrint National Park along with a few quick fix investments such as a ticketing
- 2. Protik is an independent, not-for-profit Information Communication Technology (ICT) innovation center; AADF is responsible for financing and providing
- 3. BID Shkodra Assisting in the creation of a Business Improvement District (BID) in Shkodra. A BID is a public-private partnership in which a publicly supported, privately managed organization is created to improve the physical environment and enhance public services and investments in a geographically
- 4. BID Korca Assisting in the creation of a Business Improvement District (BID) in Korca. A BID is a public-private partnership in which a publicly supported, privately managed organization is created to improve the physical environment and enhance public services and investments in a geographically
- 5. JA Opening Junior Achievement in Albania, a worldwide non-profit organization that is dedicated to educating students about workforce readiness, entrepreneurship, and financial literacy through hands-on programs.
  - 6. AUBG Scholarships Creates a scholarship program funded by the Albanian-American Development Foundation, to support the education of highperforming Albanian students studying at the American University in Bulgaria.
    - 7. ICT Internship A Protik managed internship program that serves to further communication between academia and the ICT private sector.
- 8. Albanian Fellows Modeled after the White Fellows Program, its purpose is to provide gifted young Albanian Professionals with firsthand experience in the process of governing Albania and a sense of personal involvement in the leadership of society.
  - 9. Skanderbeg Armor Together with the government of Albania, Sigal/Uniqa Group, the Austrian Embassy, AADF supported the initiative of bringing the armor of Skanderbeg and two accompanying paintings for display in Albania for the upcoming 100-year independence celebration.
    - 10. Young Innovators Club This AADF initiative relates to ICT education, entrepreneurship, and leadership development projects. The AADF is funding a small (USD 12,150 for one year) but potentially high impact program, run by Protik
      - 11. Center for Talented Youth Through the CTY program, the AADF and the CTY will sponsor five club members each to attend technology based courses in American Universities. It is hoped that some of the students selected for scholarships by CTY will also have the background and interests to become members of the young innovators club.
- supported, privately managed organization is created to improve the physical environment and enhance public services and investments in a geographically 12. BID Berat - Assisting in the creation of a Business Improvement District (BID) in Berat. A BID is a public-private partnership in which a publicly

(all amounts are expressed in USD)

- 13. Crimson Capital Fund The AADF will use foundation resources to leverage other donors into forming a partnership to create a new, Albanian registered, lending institution driven primarily by development goals. Crimson Capital Fund is expected to start in September 2014,
  - 14. Peace Corps Partnership AADF would have an opportunity to fund high impact youth leadership programming using the large network of volunteer labor and logistical support that only Peace Corps could offer.
- 15. Tech crew is a Protik managed project financed by AADF designed to promote new technology adoption by students and professionals alike and its use of productivity tools.
- 16. Butrint Reform is a continuation of the earlier Butrint National Park project with emphasis on designing legislation that will provide the framework for better management of the park. The intention is to have a blanket legislative framework that will apply to all national parks in Albania.
  - 17. Mechanic Bollards project should help the Tirana Lake Park authority to prevent unauthorized traffic along its pathways thus maintaining a pedestrian only
- 18. JA (K1-9) Pilot is a JA managed program financed separately by AADF designed to provide input into the possibility of expanding JA into the 1-9 elementary classes of the public education system.
- 19. E-Ticketing Systems as part of AADF's commitment to improve national parks' management E Ticketing is supposed to provide the tools to park administrators to better control the ticket sales through state of the art equipment.
  - 20. TID Kruja is similar to Business Improvement Districts with a primary focus in preserving and rejuvenating the historic bazaar in the Kruja town.
- 21. Presidential Palace finances the architectural diagnostics of the historic Presidential Palace. The diagnostics is supposed to provide an idea to the extent of damages in the existing structure and an estimate of its restauration.
- 22. Tirana Bazaar Design is the first step to estimating infrastructure needs of Tirana New Market in which AADF plans to implement another Tourism Improvement District.
- 23. TID Korca Bazaar- is an investment in the existing infrastructure of Korca's Grand Bazaar with a focus in developing a strong business association.
  - 24. Marubi Museum AADF is co-financing the renaissance of this valuable national treasure into a viable business that could provide a new tourist attraction in the city of Shkodra.
- 25. TID Gjirokastra in the same line of existing TID's AADF is financing the architectural design of Gjirokastra's old bazaar.

(all amounts are expressed in USD)

The table below presents a breakdown of program activities and program assets by project:

Grand Total	270 814	+10,777	71,704	36,643	2,122,058	2 609	2,124,667
YIC				4036	4,036		4,036
TID Kruja		770	447	3,716	111,948		111,948
Tirana Park		46	0	25 342	25,387		25,387
TID Korca			31	4 660	4,735		4,735
Ticketing Systems		1 020	1,020	51.172	53,237		53,237
Scholarships Ticketing AUB Systems		102		101.019	101,121		101,121
Peace Corps AADF		26.698	2061	11,964	38,662		38,662
Junior Achievement	12,105	3.048	!	163,538	178,691		178,691
JA-K9 Project				25,506	25,506		25,506
I-Lab				21,364	21,364		21,364
Protik	3,946			75,182	79,128		79,128
Lead	186,661	19,257	14,780	789,69	290,384	2,609	292,993
Butrint Reform			4,860		4,860		4,860
Butrint		189			189		189
BID Shkoda	6,786	1,603	3,264	11,696	23,348		23,348
BID Korca	6,785	6,328	4,952	46,762	64,827		64,827
BID Berat	13,532	12,964	1,953	1,066,186	1,094,635		1,094,635
FS Line	Employee Compensation and Benefits	Other Operating Expenses	Professional Services	Program Activities	Total Program Expenses for 2014	Property and Equipment* Additions at Cost for 2014	Total Project Costs for 2014

\*Property and Equipment Net of USD 8,919 relating to Fellowship program are included in AADF's Statement of Financial Position and are presented in Note 6. Additions at cost for 2014 for the Fellowship project are USD 2,609